## TEACH TOO LOCAL COLLABORATIVE PROJECT

A case for a shared language between business and education in Sussex. Project led by the Sussex Council of Training Providers.


## Summary

We know that the skills specialism in Further Education need to be higher in the teacher workforce in order to meet the fast-paced training demands of local and national businesses.

We know that the recruitment and retention of industry specialists in FE is extremely hard, and for a number of reasons.

We also know that in order for employers to feel fully confident in their local technical training provision, then they need to invest more time in collaborating, shaping and

## What is happening in Sussex?

Sussex comprises of two counties and an independent city authority, rolling hills and miles of beaches. The industrial heartlands around Gatwick Airport and some of our coastal towns are thriving
here as well as many rural communities with limited transport connections. The area is a champion of small creative, technology, engineering and hospitality enterprises, soletraders and ambitious SMEs often more driven by innovative product design for overseas customers than occupying huge office complexes or building the sort of rich industrial heritage you might find in other regions. In short, Sussex business capital, but this has both pros and cons.

One of the biggest challenges is in the area of adult skills and an ageing workforce. The development, refreshment, and transfer of skills all rely on the partnership of pedagogical excellence in vocational learning. This is particularly important for cutting-edge enterprises embracing a digital future. Our region has enormous skills gaps, and scores of employed adults with no formal learning beyond level two (GCSE). Conversely, Brighton and Hove is one of the most qualified cities in the UTm0 g0 G[b)6(u)-3(t)]6( )]TETqth $5 \mathrm{Tm0}$ o(g)6( b)-conh 05950088710595.32 reW*nBT/F4 12 Tf1
teaching their work and giving employers a direct involvement in designing, planning and developing technical programmes.

The Teach Too toolkit is designed to offer a plain English roadmap for both businesses
-making rationale and to create shared business cases for more integrated working that give a clear, up-todate and relevant line of site of work to any vocational education student.

The toolkit comprises of guidance and practical activities to support joined-up conversations; particularly useful to employers and providers starting-out on a journey of co-design or contemplating what dual professionalism might look like in their context. The most valuable document is the Business Case Tool helping all parties to put numbers against any investment of time or resource, making clear the return to any business (whether it is in workforce and learner development/recruitment/retention, the bottom line or meeting targets).

## What did we actually do?

In this project, SCTP consultants led a series of workshops on co-design \& dual professionalism in Hastings, Brighton, Chichester and online. T

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In ICT and digital, the trend is different again.


These stories are being recognised in resource investment, with £multi-million investments in STEM and construction teaching facilities in Newhaven, Brighton, Bognor Regis + a mobile construction skills unit from East Sussex College Group from April 2019. However, in many other cases, curriculum and content design appears to be secondary to the capital planning.

One curriculum leader, interviewed as part of this Teach Too project, said that there had been substantial investment in bricks and mortar but very little collaboration with employers on curriculum or equipment purchasing.

## What did we learn?

The purpose of this project was to kick-start new ideas and to gain insight. Here are some of the key emerging themes and trends coming from the participants.

Remarks have been aggregated to represent common perspectives or included as direct quotations if available.

## Collaboration

Businesses need a clear point of contact and go-to person for advice and guidance. Half the problem is not knowing who to speak to (employer)

- a co-ordinator to liaise with local/national businesses to help integrated curriculum design happen. Businesses (provider)

It is in college and training
ent departments within the college have different priorities. When it comes to employer engagement, -up (provider)
(employer)
(employer)
recognised as a trend-se
(employer)
We want recognition, awards for our work and to be seen as trusted advisors (employer)
investment in building deep relationships with train (employer)

## Curriculum

Providers and awarding organisations could collaborate with one another more to identify what support

Staff skills audit
Mapping of existing links with i

For businesses, a comprehensive training offer makes you stand out, boosts recruitment and retention; and dual professionalism provides extraordinary CPD to staff, builds a learning culture and demonstrates endless social value.

It means tutors, lecturers and assessors feeling confident about emerging trends in business, using case-studies and worked examples in their teaching. It means introducing learners to attitudes and behaviours to help them progress in the workplace.
3. Practical priority \#5 -
tested and gets to the heart of the challenges. It is also not prescriptive and can be used in whole or part as a flexible guide rather than a rigid set of rules.
4. Practical priority \#6-Celebrate success, collaboration and innovation. Every stakeholder, including learners and parents, wants to be associated with cuttingedge provision, facilities and positive story-telling. When staff and learners become the advocates, not the marketing copy, it has a ripple effect on local
other people are buying.
These interactions will not happen in any meaningful sense, without a local energy focused on mak IP-e841.92 w2e --52 0 1Cu3oryss inns-3(re)9(n)- reW*nBT Tm0 g0--mns-3(re)9(n)-5ss i

